

OPUS

TALENT SOLUTIONS

OPUS EVOLVE

RECRUITMENT

Receive the best recruitment training in the industry, ensuring your continued progression at Opus Talent Solutions.

TRAINEE

WEEK 1 – Introduction to the business and systems training.

WEEK 2 – Focus on candidate calls, sales techniques and social media.

WEEK 3 – Client calls, following up on leads and role plays.

WEEK 4 – Final week of client training. Identifying and mapping potential clients.

WEEKS 5-12 – 8 rotational courses both client and candidate led. Final presentation on your market.

DEVELOPMENT – 16 COURSES OVER 8 MONTHS

Build on your previous consultancy training by moving into sessions on advanced recruitment scenarios. You will also be trained on the mentality and behavioural aspect of becoming a top performer.

COMPETENCY TRAINING

Identifying your potential through self assessments and 360 competency training.

EMERGING LEADERS – 6 MONTH COURSE

This programme will let you explore the traits that make up a great team leader. You'll now have to learn how to interview, hire and effectively review your team members.

MANAGERIAL TRAINING AND CONSTANT UPSKILLING

TALENT CONSULTING

TALENT STRATEGY

Become an ambassador of Opus' unique position in the marketplace with an introduction to solution selling and the Talent Lifecycle, helping you enhance your offering to your clients.

ATTRACTION – EMPLOYER BRANDING

Learn how to help your clients attract and retain high performing employees through a good employer brand.

RECRUITMENT – RECRUITER.COM

Become an expert in the largest online network of recruiters on the planet.

PERFORMANCE MANAGEMENT – NORTH STAR

Learn about North Star, the groundbreaking business improvement and analytics platform that effortlessly exposes where to focus and introduce strategies for change.

RETENTION & SUCCESSION PLANNING

Work alongside our HR Team, learning how your clients can retain their staff, align cultural objectives with business strategy and reduce high turnover through benefit schemes and incentives. Help your clients ensure their succession planning is aligned to and fully supports their business plan.

PERSONAL DEVELOPMENT

The Personal Development programme is open to all staff (with 9+ months' service). It has been designed to make a well-rounded workforce, where individuals have a broader set of skills that help them achieve their own personal goals as well as bringing those skills back into the business.

EXAMPLES OF FULLY FUNDED COURSES

- Coding
- Foreign Languages
 - Life coaching
- Public or Conference speaking
 - Yoga for beginners
 - Mindfulness
- Meditation and breathing
- Mental Health First Aid

NON BUSINESS QUALIFICATIONS

If there is something, non-work related, that you are passionate about, Opus Talent Solutions will fund match (up to £1,000 max) a qualification, for a maximum of 5 employees per year.

A business case must be put forward. Examples of training we may look to part fund include:

- Nutrition Qualification
 - Personal trainer
 - Yoga Instructor

Suggestions welcome. May be subject to availability, take up and waiting list.